



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA
MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

NCC TELECOM

Virtual Campus Recruitment – 2021 Passing Out Batch

(Only for Students of Amity Education Group)

Last Date to Register – 6:00 PM, 11th June 2021

Company	NCC TELECOM
Website	https://ncc.co.in/
Batch	2021 Passing Out Batch
Date of Campus	Will inform be informed
Joining	Immediate (Work from Home)
Job Title	Business Development Associate
Eligible Degrees	MBA /B.Tech
Eligible Branches	Marketing / Sales / ECE /EEE /EN /ET
Eligibility Criteria	No Criteria
Location	Mumbai (Work from Home till pandemic ends)
Skills Required	<ul style="list-style-type: none">• Good Interpersonal skills.• Sales drive and resilience.• Data Mining and coordination.• Technology lover
Job Responsibilities	<ul style="list-style-type: none">• Execution and delivery of monthly, quarterly, and annual objectives and goals• Driving strategy and revenue by building an opportunity pipeline• Accurately developing, forecasting, and closing new business• On boarding and developing new & existing partners directly• Maintain relationships with key strategic accounts and work with these partners to find new opportunities to improve the partnership and drive new business• Effective selling the family of Digital Dreams product's & vision• Building effective relationships and communicating effectively at all client levels, including the CXO level• Networking within the industry, market, and accounts to bring new client opportunities• Maintaining and nurturing client relationships to ensure additional business and drive deeper, strategic interactions between the client and NCC• Proactively approaching the market segment through active participation in industry and community organizations.
Compensation (CTC)	INR 30,000 to 40,000 per month

How to Apply?

Interested and eligible students need to apply on the link given below latest by **6:00PM, 11th June 2021**

[CLICK HERE TO APPLY](#)

My Best Wishes are with you!

Prof (Dr.) Ajay Rana

Ph.D (CSE) & M.Tech (CSE) - Two Time Gold Medalist
SMIAENG, SMIACSIT, LMISTE, LMPF, LMCSI & MIET (UK)

Senior Vice President – Amity Education Group

Dean – Industry & Academia Alliance

Advisor – Amity Education Group